



## BUMITAMA AGRI LTD.

### Unaudited Financial Statements for the Third Quarter (“3Q”) and Nine Months (“9M”) Ended 30 September 2018

#### 1(a)(i) Income statement (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group					
	3rd Quarter			9 Months		
	2018 IDR million	2017 IDR million	Change (%)	2018 IDR million	2017 IDR million	Change (%)
<b>Revenue</b>	1,918,505	2,050,864	-6.5%	6,176,518	6,071,634	1.7%
Cost of sales	(1,331,659)	(1,441,385)	-7.6%	(4,309,114)	(4,357,249)	-1.1%
<b>Gross profit</b>	<b>586,846</b>	<b>609,479</b>	<b>-3.7%</b>	<b>1,867,404</b>	<b>1,714,385</b>	<b>8.9%</b>
Interest Income	53,639	33,600	59.6%	119,981	101,361	18.4%
Selling expense	(96,757)	(63,718)	51.9%	(190,434)	(144,627)	31.7%
General and administrative expense	(65,082)	(59,491)	9.4%	(206,737)	(189,164)	9.3%
Finance cost	(51,215)	(40,051)	27.9%	(146,051)	(118,976)	22.8%
Foreign exchange (loss) / gain	(27,516)	(6,431)	n.m.	(76,474)	5,647	n.m.
Other expenses	(789)	(42,887)	-98.2%	(1,341)	(42,887)	-96.9%
Other income	3,955	4,431	-10.7%	6,149	5,139	19.7%
Share of loss of associate companies	-	-	-	-	(2,285)	n.m.
<b>Profit before income tax</b>	<b>403,081</b>	<b>434,932</b>	<b>-7.3%</b>	<b>1,372,497</b>	<b>1,328,593</b>	<b>3.3%</b>
Income tax expense	(87,672)	(125,150)	-29.9%	(330,830)	(359,540)	-8.0%
<b>Profit for the period</b>	<b>315,409</b>	<b>309,782</b>	<b>1.8%</b>	<b>1,041,667</b>	<b>969,053</b>	<b>7.5%</b>
<b>Attributable to:</b>						
Owners of the Company	269,885	266,250	1.4%	889,711	829,734	7.2%
Non-controlling interests	45,524	43,532	4.6%	151,956	139,319	9.1%
	<b>315,409</b>	<b>309,782</b>	<b>1.8%</b>	<b>1,041,667</b>	<b>969,053</b>	<b>7.5%</b>

n.m. – not meaningful

#### Additional Information

	Group					
	3rd Quarter			9 Months		
	2018 IDR million	2017 IDR million	Change (%)	2018 IDR million	2017 IDR million	Change (%)
Profit before income tax	403,081	434,932	-7.3%	1,372,497	1,328,593	3.3%
Depreciation and amortisation	135,870	126,954	7.0%	411,171	379,743	8.3%
Foreign exchange loss/(gain)	27,516	6,431	n.m.	76,474	(5,647)	n.m.
Finance cost	51,215	40,051	27.9%	146,051	118,976	22.8%
Interest income	(53,639)	(33,600)	59.6%	(119,981)	(101,361)	18.4%
<b>EBITDA</b>	<b>564,043</b>	<b>574,768</b>	<b>-1.9%</b>	<b>1,886,212</b>	<b>1,720,304</b>	<b>9.6%</b>

n.m. – not meaningful

**1(a)(ii) A statement of total comprehensive income together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Statement of comprehensive income:	Group					
	3rd Quarter			9 Months		
	2018 IDR million	2017 IDR million	Change (%)	2018 IDR million	2017 IDR million	Change (%)
<b>Profit for the period</b>	315,409	309,782	1.8%	1,041,667	969,053	7.5%
<b>Other comprehensive income</b>						
<b>Item that may be reclassified subsequently to profit or loss:</b>						
Foreign currency translation loss	(159,232)	(46,425)	n.m.	(386,459)	(8,512)	n.m.
Fair value reserve on derivative financial liabilities	(4,886)	20,800	n.m.	11,077	49,257	-77.5%
<b>Other comprehensive income for the period, net of tax</b>	<b>(164,118)</b>	<b>(25,625)</b>	<b>n.m.</b>	<b>(375,382)</b>	<b>40,745</b>	<b>n.m.</b>
<b>Total comprehensive income for the period</b>	<b>151,291</b>	<b>284,157</b>	<b>-46.8%</b>	<b>666,285</b>	<b>1,009,798</b>	<b>-34.0%</b>
<b>Attributable to:</b>						
Owners of the Company	105,767	240,625	-56.0%	514,329	870,479	-40.9%
Non-controlling interests	45,524	43,532	4.6%	151,956	139,319	9.1%
	<b>151,291</b>	<b>284,157</b>	<b>-46.8%</b>	<b>666,285</b>	<b>1,009,798</b>	<b>-34.0%</b>

*n.m. – not meaningful*

**1(b)(i) Statement of Financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.**

	Group		Company	
	30-Sep-2018	31-Dec-2017	30-Sep-2018	31-Dec-2017
	IDR million	IDR million	IDR million	IDR million
<b>ASSETS</b>				
<b>Non-current assets</b>				
Plasma receivables	1,673,064	1,258,436	-	-
Property, plant and equipment	3,392,512	3,443,333	3,800	34
Bearer plants	7,352,785	7,293,124	-	-
Land use rights	957,985	909,603	-	-
Investment in subsidiaries	-	-	1,545,407	1,402,450
Investment in associate companies	-	-	158,837	144,144
Intangible assets	175,796	174,165	-	-
Deferred tax assets	246,732	231,920	-	-
Due from subsidiaries	-	-	7,669,697	7,262,010
Loan to an associate company	83,841	72,541	83,841	72,541
<b>Total Non-current assets</b>	<b>13,882,715</b>	<b>13,383,122</b>	<b>9,461,582</b>	<b>8,881,179</b>
<b>Current assets</b>				
Biological assets	329,567	296,070	-	-
Inventories	1,034,455	443,559	-	-
Deferred charges	8,699	7,779	151	88
Trade and other receivables	207,372	286,518	-	-
Due from related companies	50	50	-	-
Plasma receivables	219,590	259,675	-	-
Prepayments and advances	20,198	10,646	415	62
Prepaid taxes	732,694	385,412	158	60
Cash and short-term deposits	245,362	216,715	29,229	28,236
<b>Total Current assets</b>	<b>2,797,987</b>	<b>1,906,424</b>	<b>29,953</b>	<b>28,446</b>
<b>Total Assets</b>	<b>16,680,702</b>	<b>15,289,546</b>	<b>9,491,535</b>	<b>8,909,625</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Current liabilities</b>				
Loans and borrowings	746,450	338,700	746,450	338,700
Islamic medium term notes	3,604,396	-	3,604,396	-
Trade and other payables	786,674	499,605	63	1,303
Accrued operating expenses	159,522	190,679	14,385	54,977
Sales advances	127,346	50,495	-	-
Income taxes payable	334,771	198,357	-	-
Derivative financial liabilities	1,056,369	-	1,056,369	-
<b>Total Current liabilities</b>	<b>6,815,528</b>	<b>1,277,836</b>	<b>5,421,663</b>	<b>394,980</b>
<b>Non-current liabilities</b>				
Deferred tax liabilities	192,134	183,759	-	-
Loans and borrowings	961,476	1,077,638	961,476	1,077,638
Islamic medium term notes	-	3,332,622	-	3,332,622
Post employment benefits	39,139	39,139	-	-
Derivative financial liabilities	-	906,840	-	906,840
<b>Total Non-current liabilities</b>	<b>1,192,749</b>	<b>5,539,998</b>	<b>961,476</b>	<b>5,317,100</b>
<b>Total Liabilities</b>	<b>8,008,277</b>	<b>6,817,834</b>	<b>6,383,139</b>	<b>5,712,080</b>
<b>Net Assets</b>	<b>8,672,425</b>	<b>8,471,712</b>	<b>3,108,396</b>	<b>3,197,545</b>
<b>Equity attributable to owners of the Company</b>				
Share capital	1,807,045	1,807,045	1,807,045	1,807,045
Treasury shares	(131,028)	(131,028)	(131,028)	(131,028)
Other reserves	(188,731)	(199,808)	(3,793)	(14,870)
Retained earnings	6,361,507	5,977,826	226,808	636,267
Foreign currency translation reserve	(391,087)	(4,628)	1,209,364	900,131
	<b>7,457,706</b>	<b>7,449,407</b>	<b>3,108,396</b>	<b>3,197,545</b>
<b>Non-controlling interests</b>	1,214,719	1,022,305	-	-
<b>Total Equity</b>	<b>8,672,425</b>	<b>8,471,712</b>	<b>3,108,396</b>	<b>3,197,545</b>

**1(b)(ii) Aggregate amount of group's borrowings and debt securities.**

- Amount repayable in one year or less, or on demand
- Amount repayable after one year

	<b>30-Sep-2018</b> IDR Million	<b>31-Dec-2017</b> IDR Million
Amount due within one year		
Unsecured	4,350,846	338,700
<b>Total</b>	<b>4,350,846</b>	<b>338,700</b>
Amount due more than one year		
Unsecured	961,476	4,410,260
<b>Total</b>	<b>961,476</b>	<b>4,410,260</b>

The unsecured borrowings contain negative pledge clauses.

**1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year**

CASH FLOW	Group			
	3rd Quarter		9 Months	
	2018	2017	2018	2017
	IDR million	IDR million	IDR million	IDR million
<b>Cash flows from operating activities</b>				
Cash receipts from customers	2,168,772	1,923,638	6,364,718	6,155,634
Cash payments to suppliers, employees and for other operating expenses	(1,725,959)	(1,406,881)	(4,807,023)	(4,448,957)
Income tax paid	(90,712)	(68,592)	(390,881)	(288,095)
<b>Net cash flows generated from operating activities</b>	<b>352,101</b>	<b>448,165</b>	<b>1,166,814</b>	<b>1,418,582</b>
<b>Cash flows from investing activities</b>				
Increase in plasma receivables	(97,847)	(60,312)	(293,416)	(128,742)
Investment in intangible assets	(3,199)	-	(3,483)	-
Investment in bearer plants	(51,347)	(129,023)	(173,556)	(285,738)
Investment in property, plant and equipment	(73,681)	(121,604)	(155,665)	(253,423)
Investment in land use rights	(14,872)	(15,452)	(64,420)	(44,455)
Net cash outflows for the acquisition of subsidiaries	-	-	-	(74,437)
Interest received	52,170	32,513	115,897	98,223
<b>Net cash flows used in investing activities</b>	<b>(188,776)</b>	<b>(293,878)</b>	<b>(574,643)</b>	<b>(688,572)</b>
<b>Cash flows from financing activities</b>				
Proceeds from loans and borrowings	181,038	-	432,606	199,800
Repayment of loan and borrowings	(187,317)	-	(291,410)	(532,545)
(Increase)/Decrease in amount due from related companies	-	(99)	-	131
Payment of dividend	(140,875)	(129,034)	(506,030)	(381,859)
Buy-back of ordinary shares	-	(51,247)	-	(80,946)
Interest paid	(107,475)	(84,645)	(206,317)	(177,134)
<b>Net cash flows used in from financing activities</b>	<b>(254,629)</b>	<b>(265,025)</b>	<b>(571,151)</b>	<b>(972,553)</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(91,304)</b>	<b>(110,738)</b>	<b>21,020</b>	<b>(242,543)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>4,016</b>	<b>1,036</b>	<b>7,627</b>	<b>(2,304)</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>332,650</b>	<b>381,952</b>	<b>216,715</b>	<b>517,097</b>
<b>Cash and cash equivalents at end of period</b>	<b>245,362</b>	<b>272,250</b>	<b>245,362</b>	<b>272,250</b>

**1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)**

Cash Flows from Operating Activities:	Group			
	3rd Quarter		9 Months	
	2018	2017	2018	2017
	IDR million	IDR million	IDR million	IDR million
Profit before income tax	403,081	434,932	1,372,497	1,328,593
Depreciation and amortisation	135,870	126,954	411,171	379,743
Finance cost	51,215	40,051	146,051	118,976
Interest income	(53,639)	(33,600)	(119,981)	(101,361)
Unrealized foreign exchange (gain)/loss	(2,347)	44,502	(48,395)	12,182
Share of loss of associate companies	-	-	-	2,285
Operating cash flows before working capital changes	<b>534,180</b>	<b>612,839</b>	<b>1,761,343</b>	<b>1,740,418</b>
Decrease/(increase) in:				
- Trade and other receivables	130,552	(86,703)	107,199	37,235
- Inventories	(310,204)	125,755	(590,896)	217,048
- Prepaid taxes	(142,238)	(150,372)	(347,283)	(336,181)
- Prepayments and advances	(2,074)	(975)	(9,546)	(3,658)
- Deferred charges	(4)	(565)	(911)	(338)
(Decrease)/increase in:				
- Trade and other payables	13,480	413	379,168	(154,326)
- Accrued operating expenses	1,213	4,827	(8,258)	(10,198)
- Other taxes payable	111,731	52,202	190,028	148,005
- Sales advances	106,177	(40,664)	76,851	68,672
Cash flows generated from operations	<b>442,813</b>	<b>516,757</b>	<b>1,557,695</b>	<b>1,706,677</b>
Income tax paid	(90,712)	(68,592)	(390,881)	(288,095)
<b>Net cash flows generated from operating activities</b>	<b>352,101</b>	<b>448,165</b>	<b>1,166,814</b>	<b>1,418,582</b>

**1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Group	----- Attributable to owners of the Group -----						Non- controlling interests	Total equity
	Share capital	Treasury shares	Retained earnings	Other reserves	Foreign currency translation reserve	Total share capital and reserves		
	IDR million	IDR million	IDR million	IDR million	IDR million	IDR million		
<b>Opening balance at 1 January 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>5,977,826</b>	<b>(199,808)</b>	<b>(4,628)</b>	<b>7,449,407</b>	<b>1,022,305</b>	<b>8,471,712</b>
Profit for the period	-	-	889,711	-	-	889,711	151,956	1,041,667
<b>Other comprehensive income:</b>								
Items that may be reclassified subsequently to profit or loss:								
Foreign currency translation	-	-	-	-	(386,459)	(386,459)	-	(386,459)
Fair value reserve on derivative	-	-	-	11,077	-	11,077	-	11,077
Total comprehensive income for the period, net of tax	-	-	889,711	11,077	(386,459)	514,329	151,956	666,285
<b>Distribution to owners:</b>								
Contribution from non-controlling interests	-	-	-	-	-	-	40,458	40,458
Dividends on ordinary shares	-	-	(506,030)	-	-	(506,030)	-	(506,030)
<b>Closing balance at 30 September 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>6,361,507</b>	<b>(188,731)</b>	<b>(391,087)</b>	<b>7,457,706</b>	<b>1,214,719</b>	<b>8,672,425</b>
<b>Opening balance at 1 January 2017</b>	<b>1,807,045</b>	<b>(17,946)</b>	<b>5,162,032</b>	<b>(254,934)</b>	<b>21,894</b>	<b>6,718,091</b>	<b>803,616</b>	<b>7,521,707</b>
Profit for the period	-	-	829,734	-	-	829,734	139,319	969,053
<b>Other comprehensive income:</b>								
Items that may be reclassified subsequently to profit or loss:								
Foreign currency translation	-	-	-	-	(8,512)	(8,512)	-	(8,512)
Fair value reserve on derivative	-	-	-	49,257	-	49,257	-	49,257
Total comprehensive income for the period, net of tax	-	-	829,734	49,257	(8,512)	870,479	139,319	1,009,798
<b>Distribution to owners:</b>								
Contribution from non-controlling interests	-	-	-	-	-	-	4,005	4,005
Buy-back of ordinary shares	-	(80,946)	-	-	-	(80,946)	-	(80,946)
Dividends on ordinary shares	-	-	(378,862)	-	-	(378,862)	(1,600)	(380,462)
<b>Closing balance at 30 September 2017</b>	<b>1,807,045</b>	<b>(98,892)</b>	<b>5,612,904</b>	<b>(205,677)</b>	<b>13,382</b>	<b>7,128,762</b>	<b>945,340</b>	<b>8,074,102</b>

Company	----- Attributable to owners of the Company -----					
	Share capital	Treasury shares	Retained earnings	Other reserves	Foreign currency translation reserves	Total share capital and reserves
	IDR million	IDR million	IDR million	IDR million	IDR million	IDR million
<b>Opening balance at 1 January 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>636,267</b>	<b>(14,870)</b>	<b>900,131</b>	<b>3,197,545</b>
Profit for the period	-	-	96,571	-	-	96,571
<b>Other comprehensive income:</b>						
Items that may be reclassified subsequently to profit or loss:						
Foreign currency translation	-	-	-	-	309,233	309,233
Fair value reserve on derivative	-	-	-	11,077	-	11,077
Total comprehensive income for the period, net of tax	-	-	96,571	11,077	309,233	416,881
<b>Distribution to owners:</b>						
Dividends on ordinary shares	-	-	(506,030)	-	-	(506,030)
<b>Closing balance at 30 September 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>226,808</b>	<b>(3,793)</b>	<b>1,209,364</b>	<b>3,108,396</b>
<b>Opening balance at 1 January 2017</b>	<b>1,807,045</b>	<b>(17,946)</b>	<b>360,141</b>	<b>(69,996)</b>	<b>880,465</b>	<b>2,959,709</b>
Profit for the period	-	-	92,154	-	-	92,154
<b>Other comprehensive income:</b>						
Items that may be reclassified subsequently to profit or loss:						
Foreign currency translation	-	-	-	-	7,673	7,673
Fair value reserve on derivative	-	-	-	49,257	-	49,257
Total comprehensive income for the period, net of tax	-	-	92,154	49,257	7,673	149,084
<b>Distribution to owners:</b>						
Buy-back of ordinary shares	-	(80,946)	-	-	-	(80,946)
Dividends on ordinary shares	-	-	(378,862)	-	-	(378,862)
<b>Closing balance at 30 September 2017</b>	<b>1,807,045</b>	<b>(98,892)</b>	<b>73,433</b>	<b>(20,739)</b>	<b>888,138</b>	<b>2,648,985</b>

**1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There was no change in the Company's share capital since the end of the last report period as at 30 June 2018. Details of the treasury shares as at 30 September 2018 and 30 September 2017 were as follows:

	Company	
	Number of shares	
	30-Sep-2018	30-Sep-2017
Treasury shares	17,707,900	13,433,900
Issued ordinary shares excluding treasury shares	1,739,823,944	1,744,097,944
<b>Issued ordinary shares</b>	<b>1,757,531,844</b>	<b>1,757,531,844</b>

The Company did not have any outstanding convertibles against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediate preceding financial year.

**1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

The Company's total number of issued ordinary shares excluding treasury shares as at 30 September 2018 and 31 December 2017 were 1,739,823,944 shares.

**1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

There were no treasury shares which were sold, transferred, disposed, cancelled or used in the current financial period.

**1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

Not applicable.

**2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The financial statements presented above have not been audited or reviewed by the Company's auditors.



3. **Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

4. **Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements as at 31 December 2017, except for the new and revised standards that are effective for annual periods beginning on or after 1 January 2018.

5. **If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

The Singapore Accounting Standards Council ("ASC") has introduced a new Singapore financial reporting framework that is equivalent to the International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The new framework is referred to as the Singapore Financial Reporting Standards (International) ("SFRS(I)"). The Group's financial statements for the financial year ending 31 December 2018 will be prepared in accordance with SFRS(I) as issued by the ASC.

The Group has applied the same accounting policies and methods of computation on the financial statements for the current reporting period as that of the audited financial statements for the year ended 31 December 2017, except for the adoption of new/revised SFRS(I) applicable for the financial period beginning 1 January 2018 as follows:

SFRS(I) 1 *First-time Adoption of Singapore Financial Reporting Standards (International)*

SFRS(I) requires that the Group applies SFRS(I) on a retrospective basis and restatement of comparatives may be required because SFRS(I) 1 requires both the opening balance sheet and comparative information to be prepared using the most current accounting policies. SFRS(I) 1 provides mandatory exceptions and optional exemptions from retrospective application, but these are often different from those specific transition provisions in individual FRSs applied to FRS financial statements. The application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 does not have any significant impact on the Group's financial statements.

### SFRS(I) 9 Financial Instruments

SFRS(I) 9 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. Overall, the Group does not expect a significant change to the measurement basis arising from adopting the new classification and measurement model under SFRS(I) 9. The Group's existing hedges that are designated in effective hedging relationship continue to qualify for hedge accounting under SFRS(I) 9. SFRS(I) 9 requires the Group to record expected credit losses on all of its loans and trade receivables, either on a 12-month or lifetime basis. The Group adopts the simplified approach and records lifetime expected losses on all trade receivables. The impairment calculated using the expected credit loss model does not have a significant impact on the financial statements.

SFRS(I) 9 requires the Group and the Company to record expected credit losses on all of its debt securities, loans, trade receivables and plasma receivables, either on a 12-month or lifetime basis. The Group expects to apply the simplified approach and record lifetime expected losses on all trade receivables. For financial assets that contain significant financing component such as the Group's plasma receivables and the Company's amount due from subsidiary companies, the Group and the Company expects to apply general approach. Under the general approach, the Group and the Company assessed if there are any significant changes in credit risk of the receivables to determine whether to provide credit losses based on 12-month or lifetime basis. There is no material impact upon the application of the expected credit loss model in the year of initial application of the standard.

- 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends; (a) based on weighted average number of shares and (b) on fully diluted basis (detailing any adjustments made to the earnings)**

Earning per share for the period (weighted average number of shares)	3rd Quarter		9 Months	
	2018	2017	2018	2017
Based on weighted average number of share (in IDR)	154	152	508	474
Weighted number of shares	1,750,948,694	1,757,064,078	1,750,948,694	1,751,109,470

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:**  
**(a) Current financial period reported on; and**  
**(b) Immediately preceding financial year.**

Net asset value per share	Group		Company	
	30-Sep-2018	31-Dec-2017	30-Sep-2018	31-Dec-2017
Net asset value per ordinary share (in IDR)	4,286	4,282	1,787	1,838
Number of issued ordinary shares *	1,739,823,944	1,739,823,944	1,739,823,944	1,739,823,944

\* excluding Treasury Shares

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
- (a) Any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) Any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## REVIEW OF INCOME STATEMENT

### Overview

During the third quarter of 2018 ("3Q2018") and nine months of the year ("9M2018"), the Group recorded a slight increase in net profit after tax of 1.8% to IDR 315 billion and 7.5% to IDR 1,042 billion respectively. These results were mainly attributed to higher sales and production volume.

### Revenue

Revenue decreased by 6.5% to IDR 1,919 billion in 3Q2018 compared to 3Q2017 was mainly attributable to the decrease in the selling price of Crude Palm Oil ("CPO") and Palm Kernel ("PK"). Notwithstanding the decrease in selling price, the Group was able to generate higher revenue in 9M2018 by 1.7% to IDR 6,177 billion. This was mainly attributable to the increase in sales volume of CPO and PK arising from improved palm production compared to previous corresponding period.

To focus on its core business, the Group had ceased its biodiesel operation in late 2017.

Revenue	3Q2018	3Q2017	Change	9M2018	9M2017	Change
	IDR million	IDR million	(%)	IDR million	IDR million	(%)
CPO	1,636,483	1,690,636	-3.2%	5,326,161	5,060,171	5.3%
Palm Kernel	282,022	265,752	6.1%	850,357	807,988	5.2%
Biodiesel	-	93,182	-	-	201,754	-
Glycerin	-	1,294	-	-	1,721	-
<b>Total</b>	<b>1,918,505</b>	<b>2,050,864</b>	<b>-6.5%</b>	<b>6,176,518</b>	<b>6,071,634</b>	<b>1.7%</b>
<b>Volume</b>						
Volume	3Q2018	3Q2017	Change	9M2018	9M2017	Change
	mt	mt	(%)	mt	mt	(%)
CPO	240,421	217,367	10.6%	713,082	625,106	14.1%
Palm Kernel	57,050	44,183	29.1%	151,443	121,414	24.7%
Biodiesel	-	10,035	-	-	20,161	-
Glycerin	-	1,712	-	-	3,264	-
<b>Average sales prices</b>						
Average sales prices	3Q2018	3Q2017	Change	9M2018	9M2017	Change
	IDR / kg	IDR / kg	(%)	IDR / kg	IDR / kg	(%)
CPO	6,807	7,778	-12.5%	7,469	8,095	-7.7%
Palm Kernel	4,943	6,015	-17.8%	5,615	6,655	-15.6%
Biodiesel	-	9,286	-	-	10,007	-
Glycerin	-	756	-	-	527	-

**Cost of Sales**

Cost of sales comprised mainly cost in relation to plantation maintenance, harvesting, plantation overhead, depreciation and amortisation, milling, and Fresh Fruit Bunches (“FFB”) purchased externally (including plasma and third parties).

Decrease in the Group’s cost of sales during the period was mainly attributable to lower purchase price of external FFB which is in line with the decrease in CPO price and lower fertiliser application compared to previous corresponding period.

**Interest Income**

Interest income amounting to IDR 54 billion in 3Q2018 and IDR 120 billion in 9M2018 mainly consisted of interest income earned from advances extended to the plasma farmers.

**Selling expenses**

Selling expenses mainly comprised of freight and loading expenses, increased to IDR 97 billion in 3Q2018 and IDR 190 billion in 9M2018. Higher selling expenses during the period were mainly attributable to higher sales volume, fuel price, as well as additional barges rented to expedite loading and delivery of palm products to customers.

**General and administrative expenses**

General and administrative expenses increased by 9.4% to IDR 65 billion in 3Q2018 and by 9.3% to IDR 207 billion in 9M2018 mainly due to increase in salaries and employee benefits.

**Foreign Exchange (Loss)/Gain**

The Group recorded a net foreign exchange loss of IDR 28 billion in 3Q2018 and IDR 76 billion in 9M2018 respectively mainly due to translation losses on USD denominated borrowings in the Group’s IDR financial statements as a result of the depreciation of IDR against USD during the current period.

**Income tax expense**

The Group recorded a decrease in income tax expense to IDR 88 billion in 3Q2018 compared to IDR 125 billion in 3Q2017 and IDR 331 billion in 9M2018 compared to IDR 360 billion in 9M2017. The decrease was mainly due to tax expenses incurred in the participation on the Indonesian tax incentive programme by some subsidiaries in 2017 which was no longer applicable for the current year. Income tax expense also comprised of withholding tax expense on interest income received by the Company from its subsidiaries.

## REVIEW OF STATEMENT OF FINANCIAL POSITION

### Non-Current Assets

As at 30 September 2018, the Group's total non-current assets increased by IDR 500 billion from IDR 13,383 billion to IDR 13,883 billion. This was mainly attributable to the increase in plasma receivables arising from advances given to plasma farmers for the maintenance of immature plasma plantations.

### Current Assets

As at 30 September 2018, the Group's total current assets increased by IDR 892 billion from IDR 1,906 billion to IDR 2,798 billion. Save for the increase in cash and cash equivalents which was explained in the cash flow section below, the net increase in the current assets was mainly due to:

- a) Increase in inventories by IDR 591 billion to IDR 1,034 billion as at 30 September 2018 was mainly due to the build-up in palm products (CPO and PK) inventory volume arising from timing in shipments, as well as fertiliser for application in 4Q2018.
- b) Increase in prepaid taxes by IDR 347 billion to IDR 733 billion as at 30 September 2018 was mainly attributable to timing difference of corporate income tax instalment to be offset against income taxes payable by the end of the year.

### Current Liabilities

Increase in current liabilities by IDR 5,538 billion as at 30 September 2018 from IDR 1,278 billion to IDR 6,816 billion was mainly due to reclassification of some Revolving Credit Facilities ("RCF") loans and Islamic Medium Term Notes ("IMTN") and its corresponding derivative financial liabilities from non-current liabilities in accordance with its maturity.

The Company will replace some of the IMTN with 5 year term loans from various banks.

### Non-Current Liabilities

As at 30 September 2018, the Group's total non-current liabilities decreased by IDR 4,347 billion from IDR 5,540 billion to IDR 1,193 billion mainly due to reclassification of some RCF loans, IMTN and derivative financial liabilities as explained under the section of current liabilities above.

## REVIEW OF STATEMENT OF CASH FLOW

The Group reported a net increase in cash and cash equivalents of IDR 21 billion as at 30 September 2018, bringing the cash and bank balances to IDR 245 billion, as follows:

- The Group recorded lower net cash flow generated from operating activities of IDR 352 billion in 3Q2018 and IDR 1,167 billion in 9M2018 mainly due to higher cash payments to suppliers, employees and for other operating expenses as well as higher income tax paid during the first nine months of the year.
- The Group recorded lower net cash used in investing activities of IDR 189 billion in 3Q2018 and IDR 575 billion in 9M2018 compared to the previous corresponding period mainly due to lower investment for plantation assets and property, plant and equipment.
- Net cash used in financing activities reported by the Group of IDR 255 billion in 3Q2018 and IDR 571 billion in 9M2018 comprised mainly payment of FY2017 final dividend and FY2018 interim dividend as well as repayment of some RCF bank loans.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

Not applicable.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

The increase in the supply of palm oil continues to keep palm oil prices low. We do not foresee any changes in palm oil prices in the near future unless there are changes affecting supply and demand dynamics.

The Group anticipates improvement in its production volume to continue into the remaining months of 2018 which will help to mitigate the impact of low palm oil prices. The Group will continue to strengthen its business strategies, improve cost management and increase contribution from newly matured plantations.

**11. Dividend**

**(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on?

Not applicable.

**(b) Corresponding Period of the Immediately Preceding Financial Year**

Any dividend declared for the corresponding period of the immediately preceding financial year?

Not applicable.

**(c) Date payable**

Not applicable.

**(d) Books closure date**

Not applicable.

**12. If no dividend has been declared/recommendeded, a statement to that effect.**

Not applicable.

**13. Disclosure of the aggregate value of the transactions conducted under the shareholders' mandate for interested person transaction Rule 920(1)(a)(ii) of the Listing Manual**

The Group has the following interested person transactions ("IPT") for 9M2018:

Name of interested person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual during the financial year under review (excluding transactions less than S\$100,000)
	in IDR million	in IDR million
Mr Gunardi Hariyanto Lim	1,800 <sup>(1)</sup>	-
IOI Corporation Berhad	-	111,312 <sup>(2)</sup>
PT Sawit Nabati Agro <sup>(3)</sup>	-	-
PT Lima Srikandi Jaya	3,000 <sup>(4)</sup>	-
<b>TOTAL</b>	<b>4,800</b>	<b>111,312</b>

Notes:

*\*For illustrative purpose the aggregate value of all interested person transactions, conducted under the Shareholders' Mandate during the financial year under review using the current period closing rate*

- (1) *In respect of the aggregate rent paid by the Group to Mr. Gunardi Hariyanto Lim for office space in Indonesia pursuant to the lease agreement between Mr. Gunardi Hariyanto Lim and PT Bumitama Gunajaya Agro.*
- (2) *In respect of transactions conducted pursuant to the Shareholders' Mandate for transactions with IOI Corporation and its Associates (as described in the Prospectus).*
- (3) *In respect of transactions conducted pursuant to the Shareholders' Mandate for transaction with Sawit Nabati Agro (SNA) Group (as described in the Prospectus).*
- (4) *In respect of the rental agreement of barge transactions involving PT Lima Srikandi Jaya which is one of the subsidiaries of Harita Group. Harita Group is owned by Lim family and also one of the Company's controlling shareholders.*



**14. Undertaking Confirmation Statement from all its directors and executive officers under Rule 720(1)**

The Company has procured undertakings from all its directors and executive officer (in the format set out in Appendix 7.7) under Rule 720(1) of the Listing Manual.

**15. Negative Assurance Confirmation Statement**

We, Lim Gunawan Hariyanto (Executive Chairman and CEO) and Tan Boon Hoo (Lead Independent Director) of Bumitama Agri Ltd. (“the Company”), confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render these unaudited interim financial results for the third quarter and nine months ended 30 September 2018 to be false or misleading in any material aspect.

**For and on behalf of the Board of Directors**

**Lim Gunawan Hariyanto**  
Executive Chairman and CEO  
12 November 2018

**Tan Boon Hoo**  
Lead Independent Director