



## BUMITAMA AGRI LTD.

### Unaudited Financial Statements for the First Quarter ("1Q") Ended 31 March 2018

1(a)(i) Income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		
	1Q2018 IDR million	1Q2017 IDR million	Change (%)
<b>Revenue</b>	1,908,198	2,100,351	-9.1%
Cost of sales	(1,389,951)	(1,557,560)	-10.8%
<b>Gross profit</b>	<b>518,247</b>	<b>542,791</b>	<b>-4.5%</b>
Interest Income	37,015	35,796	3.4%
Selling expense	(49,164)	(48,517)	1.3%
General and administrative expense	(87,432)	(80,351)	8.8%
Finance cost	(46,012)	(37,642)	22.2%
Foreign exchange (loss) / gain	(15,942)	11,294	n.m.
Other income	459	547	-16.1%
Share of loss of associate companies	-	(2,285)	-100.0%
<b>Profit before income tax</b>	<b>357,171</b>	<b>421,633</b>	<b>-15.3%</b>
Income tax expense	(83,543)	(99,471)	-16.0%
<b>Profit for the period</b>	<b>273,628</b>	<b>322,162</b>	<b>-15.1%</b>
<b>Attributable to:</b>			
Owners of the Company	231,770	278,443	-16.8%
Non-controlling interests	41,858	43,719	-4.3%
	<b>273,628</b>	<b>322,162</b>	<b>-15.1%</b>

n.m. – not meaningful

#### Additional Information

	Group		
	1Q2018 IDR million	1Q2017 IDR million	Change (%)
Profit before income tax	357,171	421,633	-15.3%
Depreciation and amortisation	137,504	127,526	7.8%
Foreign exchange loss / (gain)	15,942	(11,294)	n.m.
Finance cost	46,012	37,642	22.2%
Interest income	(37,015)	(35,796)	3.4%
<b>EBITDA</b>	<b>519,614</b>	<b>539,711</b>	<b>-3.7%</b>

n.m. – not meaningful

**1(a)(ii) A statement of total comprehensive income together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Statement of comprehensive income:	Group		
	1Q2018 IDR million	1Q2017 IDR million	Change (%)
<b>Profit for the period</b>	<b>273,628</b>	<b>322,162</b>	<b>-15.1%</b>
<b>Other comprehensive income</b>			
<b>Item that may be reclassified subsequently to profit or loss:</b>			
Foreign currency translation (loss) / gain	(43,880)	51,583	n.m.
Fair value reserve on derivative financial liabilities	10,403	17,850	-41.7%
<b>Other comprehensive income for the period, net of tax</b>	<b>(33,477)</b>	<b>69,433</b>	<b>n.m.</b>
<b>Total comprehensive income for the period</b>	<b>240,151</b>	<b>391,595</b>	<b>-38.7%</b>
<b>Attributable to:</b>			
Owners of the Company	198,293	347,876	-43.0%
Non-controlling interests	41,858	43,719	-4.3%
	<b>240,151</b>	<b>391,595</b>	<b>-38.7%</b>

*n.m. – not meaningful*

**1(b)(i) Statement of Financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.**

	Group		Company	
	31-Mar-2018	31-Dec-2017	31-Mar-2018	31-Dec-2017
	IDR million	IDR million	IDR million	IDR million
<b>ASSETS</b>				
<b>Non-current assets</b>				
Plasma receivables	1,596,240	1,258,436	-	-
Property, plant and equipment	3,411,417	3,443,333	2,163	34
Bearer plants	7,184,102	7,293,124	-	-
Land use rights	939,567	909,603	-	-
Investment in subsidiaries	-	-	1,423,982	1,402,450
Investment in associate companies	-	-	146,357	144,144
Intangible assets	173,548	174,165	-	-
Deferred tax assets	237,920	231,920	-	-
Due from subsidiaries	-	-	7,360,027	7,262,010
Loan to an associate company	74,780	72,541	74,780	72,541
<b>Total Non-current assets</b>	<b>13,617,574</b>	<b>13,383,122</b>	<b>9,007,309</b>	<b>8,881,179</b>
<b>Current assets</b>				
Biological assets	328,973	296,070	-	-
Inventories	503,204	443,559	-	-
Deferred charges	7,992	7,779	230	88
Trade and other receivables	216,443	286,518	-	-
Due from related companies	50	50	-	-
Plasma receivables	219,590	259,675	-	-
Prepayments and advances	21,160	10,646	151	62
Prepaid taxes	499,408	385,412	170	60
Cash and short-term deposits	246,871	216,715	28,294	28,236
<b>Total Current assets</b>	<b>2,043,691</b>	<b>1,906,424</b>	<b>28,845</b>	<b>28,446</b>
<b>Total Assets</b>	<b>15,661,265</b>	<b>15,289,546</b>	<b>9,036,154</b>	<b>8,909,625</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Current liabilities</b>				
Loans and borrowings	790,970	338,700	790,970	338,700
Islamic medium term notes	1,776,646	-	1,776,646	-
Trade and other payables	560,588	499,605	13	1,303
Accrued operating expenses	156,306	190,679	13,594	54,977
Sales advances	55,287	50,495	-	-
Taxes payable	179,874	198,357	-	-
Derivative financial liabilities	326,231	-	326,231	-
<b>Total Current liabilities</b>	<b>3,845,902</b>	<b>1,277,836</b>	<b>2,907,454</b>	<b>394,980</b>
<b>Non-current liabilities</b>				
Deferred tax liabilities	189,433	183,759	-	-
Loans and borrowings	642,915	1,077,638	642,915	1,077,638
Islamic medium term notes	1,778,296	3,332,622	1,778,296	3,332,622
Post employment benefits	39,139	39,139	-	-
Derivative financial liabilities	413,259	906,840	413,260	906,840
<b>Total Non-current liabilities</b>	<b>3,063,042</b>	<b>5,539,998</b>	<b>2,834,471</b>	<b>5,317,100</b>
<b>Total Liabilities</b>	<b>6,908,944</b>	<b>6,817,834</b>	<b>5,741,925</b>	<b>5,712,080</b>
<b>Net Assets</b>	<b>8,752,321</b>	<b>8,471,712</b>	<b>3,294,229</b>	<b>3,197,545</b>
<b>Equity attributable to owners of the Company</b>				
Share capital	1,807,045	1,807,045	1,807,045	1,807,045
Treasury shares	(131,028)	(131,028)	(131,028)	(131,028)
Other reserves	(189,405)	(199,808)	(4,467)	(14,870)
Retained earnings	6,209,596	5,977,826	672,734	636,267
Foreign currency translation reserve	(48,508)	(4,628)	949,945	900,131
<b>Total Equity</b>	<b>7,647,700</b>	<b>7,449,407</b>	<b>3,294,229</b>	<b>3,197,545</b>
<b>Non-controlling interests</b>	<b>1,104,621</b>	<b>1,022,305</b>	<b>-</b>	<b>-</b>
<b>Total Equity</b>	<b>8,752,321</b>	<b>8,471,712</b>	<b>3,294,229</b>	<b>3,197,545</b>

**1(b)(ii) Aggregate amount of group's borrowings and debt securities.**

- Amount repayable in one year or less, or on demand
- Amount repayable after one year

	31-Mar-2018 IDR Million	31-Dec-2017 IDR Million
Amount due within one year		
Unsecured	2,567,616	338,700
<b>Total</b>	<b>2,567,616</b>	<b>338,700</b>
Amount due more than one year		
Unsecured	2,421,211	4,410,260
<b>Total</b>	<b>2,421,211</b>	<b>4,410,260</b>

The unsecured borrowings contain negative pledge clauses.

**1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year**

CASH FLOW	Group	
	1Q2018	1Q2017
	IDR million	IDR million
<b>Cash flows from operating activities</b>		
Cash receipts from customers	2,018,920	2,122,501
Cash payments to suppliers, employees and for other operating expenses	(1,463,704)	(1,630,345)
Income tax paid	(127,677)	(60,135)
<b>Net cash flows generated from operating activities</b>	<b>427,539</b>	<b>432,021</b>
<b>Cash flows from investing activities</b>		
Increase in plasma receivables	(177,690)	(15,637)
Investment in bearer plants	(99,114)	(63,413)
Investment in property, plant and equipment	(36,636)	(62,627)
Investment in land use rights	(34,201)	(10,703)
Advance for acquisition of subsidiaries	-	(72,267)
Interest received	35,781	32,246
<b>Net cash flows used in investing activities</b>	<b>(311,860)</b>	<b>(192,401)</b>
<b>Cash flows from financing activities</b>		
Repayment of loan and borrowings	-	(133,360)
Increase in amount due from related companies	-	329
Payment of dividend	-	(1,397)
Buy-back of ordinary shares	-	(13,343)
Interest paid	(85,601)	(81,530)
<b>Net cash flows used in financing activities</b>	<b>(85,601)</b>	<b>(229,301)</b>
<b>Net increase in cash and cash equivalents</b>	<b>30,078</b>	<b>10,319</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>78</b>	<b>(2,115)</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>216,715</b>	<b>517,097</b>
<b>Cash and cash equivalents at end of period</b>	<b>246,871</b>	<b>525,301</b>

**1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)**

Cash Flows from Operating Activities:	Group	
	1Q2018	1Q2017
	IDR million	IDR million
Profit before income tax	357,171	421,633
Depreciation and amortisation	137,504	127,526
Finance cost	46,012	37,642
Interest income	(37,015)	(35,796)
Unrealized foreign exchange loss / (gain)	5,937	(19,789)
Share of loss of associate companies	-	2,285
Operating cash flows before working capital changes	<b>509,609</b>	<b>533,501</b>
Decrease/(increase) in:		
- Trade and other receivables	110,966	(2,974)
- Inventories	(59,645)	135,809
- Prepaid taxes	(113,996)	(56,449)
- Prepayments and advances	(10,513)	1,301
- Deferred charges	(212)	(24)
(Decrease)/increase in:		
- Trade and other payables	95,137	(163,139)
- Accrued operating expenses	(6,246)	(17,434)
- Other taxes payable	25,324	38,443
- Sales advances	4,792	23,122
Cash flows generated from operations	<b>555,216</b>	<b>492,156</b>
Income tax paid	(127,677)	(60,135)
<b>Net cash flows generated from operating activities</b>	<b>427,539</b>	<b>432,021</b>

**1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Group	----- Attributable to owners of the Group -----						Non- controlling interests	Total equity
	Share capital	Treasury shares	Retained earnings	Other reserves	Foreign currency translation reserve	Total share capital and reserves		
	IDR million	IDR million	IDR million	IDR million	IDR million	IDR million		
<b>Opening balance at 1 January 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>5,977,826</b>	<b>(199,808)</b>	<b>(4,628)</b>	<b>7,449,407</b>	<b>1,022,305</b>	<b>8,471,712</b>
Profit for the period	-	-	231,770	-	-	231,770	41,858	273,628
<b>Other comprehensive income:</b>								
Items that may be reclassified subsequently to profit or loss:								
Foreign currency translation	-	-	-	-	(43,880)	(43,880)	-	(43,880)
Fair value reserve on derivative	-	-	-	10,403	-	10,403	-	10,403
Total comprehensive income for the period, net of tax	-	-	231,770	10,403	(43,880)	198,293	41,858	240,151
<b>Distribution to owners:</b>								
Contribution from non-controlling interests	-	-	-	-	-	-	40,458	40,458
<b>Closing balance at 31 March 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>6,209,596</b>	<b>(189,405)</b>	<b>(48,508)</b>	<b>7,647,700</b>	<b>1,104,621</b>	<b>8,752,321</b>
<b>Opening balance at 1 January 2017</b>	<b>1,807,045</b>	<b>(17,946)</b>	<b>5,162,032</b>	<b>(254,934)</b>	<b>21,894</b>	<b>6,718,091</b>	<b>803,616</b>	<b>7,521,707</b>
Profit for the period	-	-	278,443	-	-	278,443	43,719	322,162
<b>Other comprehensive income:</b>								
Items that may be reclassified subsequently to profit or loss:								
Foreign currency translation	-	-	-	-	51,583	51,583	-	51,583
Fair value reserve on derivative	-	-	-	17,850	-	17,850	-	17,850
Total comprehensive income for the period, net of tax	-	-	278,443	17,850	51,583	347,876	43,719	391,595
<b>Distribution to owners:</b>								
Buy-back of ordinary shares	-	(13,343)	-	-	-	(13,343)	-	(13,343)
<b>Closing balance at 31 March 2017</b>	<b>1,807,045</b>	<b>(31,289)</b>	<b>5,440,475</b>	<b>(237,084)</b>	<b>73,477</b>	<b>7,052,624</b>	<b>847,335</b>	<b>7,899,959</b>

Company	----- Attributable to owners of the Company -----					
	Share capital	Treasury shares	Retained earnings	Other reserves	Foreign currency translation reserves	Total share capital and reserves
	IDR million	IDR million	IDR million	IDR million	IDR million	IDR million
<b>Opening balance at 1 January 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>636,267</b>	<b>(14,870)</b>	<b>900,131</b>	<b>3,197,545</b>
Profit for the period	-	-	36,467	-	-	36,467
<b>Other comprehensive income:</b>						
Items that may be reclassified subsequently to profit or loss:						
Foreign currency translation	-	-	-	-	49,814	49,814
Item that will not be reclassified subsequently to profit or loss:						
Fair value reserve on derivative	-	-	-	10,403	-	10,403
Total comprehensive income for the period, net of tax	-	-	36,467	10,403	49,814	96,684
<b>Closing balance at 31 March 2018</b>	<b>1,807,045</b>	<b>(131,028)</b>	<b>672,734</b>	<b>(4,467)</b>	<b>949,945</b>	<b>3,294,229</b>
<b>Opening balance at 1 January 2017</b>	<b>1,807,045</b>	<b>(17,946)</b>	<b>360,141</b>	<b>(69,996)</b>	<b>880,465</b>	<b>2,959,709</b>
Profit for the period	-	-	27,605	-	-	27,605
<b>Other comprehensive income:</b>						
Items that may be reclassified subsequently to profit or loss:						
Foreign currency translation	-	-	-	-	(25,963)	(25,963)
Item that will not be reclassified subsequently to profit or loss:						
Fair value reserve on derivative	-	-	-	17,850	-	17,850
Total comprehensive income for the period, net of tax	-	-	27,605	17,850	(25,963)	19,492
<b>Distribution to owners:</b>						
Dividends on ordinary shares	-	(13,343)	-	-	-	(13,343)
<b>Closing balance at 31 March 2017</b>	<b>1,807,045</b>	<b>(31,289)</b>	<b>387,746</b>	<b>(52,146)</b>	<b>854,502</b>	<b>2,965,858</b>

**1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There is no change in the Company's share capital since the end of last reported period as at 31 December 2017. Details of treasury shares as at 31 March 2018 and 31 March 2017 are as follows:

	Company	
	Number of shares	
	31-Mar-2018	31-Mar-2017
Treasury shares	17,707,900	4,019,700
Issued ordinary shares excluding treasury shares	1,739,823,944	1,753,512,144
<b>Issued ordinary shares</b>	<b>1,757,531,844</b>	<b>1,757,531,844</b>

The Company did not have any outstanding convertibles against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediate preceding financial year.

**1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

The Company's total number of issued ordinary shares excluding treasury shares as at 31 March 2018 and 31 December 2017 were 1,739,823,944 shares.

**1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

There were no treasury shares which were sold, transferred, cancelled or used in the current financial period.

**1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

Not Applicable.

**2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The financial statements presented above have not been audited or reviewed by the Company's auditors.

**3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not Applicable.



**4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements as at 31 December 2017, except for the new and revised standards that are effective for annual periods beginning on or after 1 January 2018.

**5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

The Singapore Accounting Standards Council ("ASC") has introduced a new Singapore financial reporting framework that is equivalent to the International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The new framework is referred to as the Singapore Financial Reporting Standards (International) ("SFRS(I)"). The Group's financial statements for the financial year ending 31 December 2018 will be prepared in accordance with SFRS(I) as issued by the ASC.

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period as that of the audited financial statements for the year ended 31 December 2017, except for the adoption of new/revised SFRS(I) applicable for the financial period beginning 1 January 2018 as follows:

SFRS(I) 1 *First-time Adoption of Singapore Financial Reporting Standards (International)*

SFRS(I) requires that the Group applies SFRS(I) on a retrospective basis and restatement of comparatives may be required because SFRS(I) 1 requires both the opening balance sheet and comparative information to be prepared using the most current accounting policies. SFRS(I) 1 provides mandatory exceptions and optional exemptions from retrospective application, but these are often different from those specific transition provisions in individual FRSS applied to FRS financial statements. The application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 does not have any significant impact on the Group's financial statements.

### SFRS(I) 9 Financial Instruments

SFRS(I) 9 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. Overall, the Group does not expect a significant change to the measurement basis arising from adopting the new classification and measurement model under SFRS(I) 9. The Group's existing hedges that are designated in effective hedging relationship continue to qualify for hedge accounting under SFRS(I) 9. SFRS(I) 9 requires the Group to record expected credit losses on all of its loans and trade receivables, either on a 12-month or lifetime basis. The Group adopts the simplified approach and records lifetime expected losses on all trade receivables. The impairment calculated using the expected credit loss model does not have a significant impact on the financial statements.

SFRS(I) 9 requires the Group and the Company to record expected credit losses on all of its debt securities, loans, trade receivables and plasma receivables, either on a 12-month or lifetime basis. The Group expects to apply the simplified approach and record lifetime expected losses on all trade receivables. For financial assets that contain significant financing component such as the Group's plasma receivables and the Company's amount due from subsidiary companies, the Group and the Company expects to apply general approach. Under the general approach, the Group and the Company assessed if there are any significant changes in credit risk of the receivables to determine whether to provide credit losses based on 12-month or lifetime basis. There is no material impact upon the application of the expected credit loss model in the year of initial application of the standard.

- 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends; (a) based on weighted average number of shares and (b) on fully diluted basis (detailing any adjustments made to the earnings)**

Earning per share for the period (weighted average number of shares)	1st Quarter	
	2018	2017
Based on weighted average number of share (in IDR)	132	159
Weighted number of shares	1,750,948,694	1,756,716,470

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:**  
**(a) Current financial period reported on; and**  
**(b) Immediately preceding financial year.**

Net asset value per share	Group		Company	
	31-Mar-2018	31-Dec-2017	31-Mar-2018	31-Dec-2017
Net asset value per ordinary share (in IDR)	4,396	4,282	1,893	1,838
Number of issued ordinary shares *	1,739,823,944	1,739,823,944	1,739,823,944	1,739,823,944

\* excluding Treasury Shares

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
- (a) Any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) Any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## REVIEW OF INCOME STATEMENT

### Overview

During the first quarter of 2018 ("1Q2018"), the Group recorded a decrease in net profit after tax by 15.1% to IDR 274 billion compared to first quarter of 2017 ("1Q2017"). The decrease was mainly due to lower sales price of palm products, higher general and administrative expense, higher finance cost and foreign exchange loss.

### Revenue

In 1Q2018, revenue decreased by 9.1% to IDR 1,908 billion compared to the previous corresponding period. This was mainly attributable to a decrease in sales price of Crude Palm Oil ("CPO") and Palm Kernel ("PK") by 7.6% and 21.5%, respectively.

Revenue	1Q2018	1Q2017	Change
	IDR million	IDR million	(%)
CPO	1,612,376	1,691,374	-4.7%
Palm Kernel	295,822	331,779	-10.8%
Biodiesel	-	76,892	-100.0%
Glycerin	-	306	-100.0%
<b>Total</b>	<b>1,908,198</b>	<b>2,100,351</b>	<b>-9.1%</b>
Volume	1Q2018	1Q2017	Change
	mt	mt	(%)
CPO	205,859	199,444	3.2%
Palm Kernel	44,687	39,351	13.6%
Biodiesel	-	7,004	-100.0%
Glycerin	-	1,154	-100.0%
Average sales prices	1Q2018	1Q2017	Change
	IDR / kg	IDR / kg	(%)
CPO	7,832	8,480	-7.6%
Palm Kernel	6,620	8,431	-21.5%
Biodiesel	-	10,978	-100.0%
Glycerin	-	265	-100.0%

**Cost of Sales**

Cost of sales comprised mainly costs in relation to plantation maintenance, harvesting, plantation overhead, depreciation and amortisation, milling, and fresh fruit bunches (“FFB”) purchased externally (including plasma and third parties).

**General and administrative expense**

General and administrative expense increased by 8.8% to IDR 87 billion in 1Q2018 mainly due to increase in salaries & employee benefits.

**Finance cost**

Finance cost increased by 22.2% to IDR 46 billion in 1Q2018 mainly due to increase in LIBOR rate during the current period.

**Foreign Exchange Loss**

The Group recorded a net foreign exchange loss of IDR 16 billion in 1Q2018 which was mainly due to translation losses on the USD denominated borrowings in the Group's IDR financial statements as a result of the depreciation of IDR against USD during the period.

**Income tax expense**

The Group recorded a decrease in income tax expense by 16.0% to IDR 84 billion in 1Q2018 compared to IDR 99 billion in 1Q2017 which was in line with the lower profit before income tax. Income tax expense also comprised of withholding tax expense on interest income received by the Company from its subsidiaries which previously was recorded under other expense.

## REVIEW OF STATEMENT OF FINANCIAL POSITION

### Non-Current Assets

As at 31 March 2018, the Group's total non-current assets increased by IDR 235 billion from IDR 13,383 billion to IDR 13,618 billion. This was mainly attributable to the increase in plasma receivables due to advances given to the plasma farmers with respect to maintenance cost of immature plasma plantation and transfer from bearer plants.

### Current Assets

As at 31 March 2018, the Group's total current assets increased by IDR 138 billion from IDR 1,906 billion to IDR 2,044 billion. Save for the increase in cash and cash equivalents which was explained in the cash flow section below, the net increase in the current assets mainly due to:

- a) Increase of prepaid taxes by IDR 114 billion to IDR 499 billion as at 31 March 2018 mainly attributable to the input VAT for purchase of raw materials; and
- b) Increase of inventories by IDR 60 billion to IDR 503 billion as at 31 March 2018 mainly due to the increase in finished goods (CPO and PK) as a result of increase in production.

### Current Liabilities

Increase in current liabilities by IDR 2,568 billion to IDR 3,846 billion as at 31 March 2018 was mainly due to reclassification of some Revolving Credit Facilities ("RCF") loans and Islamic Medium Term Notes ("IMTN") from non-current liabilities in accordance with the maturity which will due within 12 months.

### Non-Current Liabilities

As at 31 March 2018, the Group's total non-current liabilities decreased by IDR 2,477 billion from IDR 5,540 billion to IDR 3,063 billion mainly due to reclassification of some RCF loans and IMTN as explained under the section of current liabilities above .

The improved mark-to-market of cross currency swap for the IMTN has led to a decrease in the derivative financial liabilities by IDR 167 billion to IDR 739 billion; which will be reversed when the IMTN is due.

## REVIEW OF STATEMENT OF CASH FLOW

The Group reported a net increase in cash and cash equivalents of IDR 30 billion as at 31 March 2018, bringing the cash and bank balances to IDR 247 billion, mainly attributable to the following:

- The Group recorded net cash flow generated from operating activities of IDR 428 billion in 1Q2018 which was slightly lower compared to IDR 432 billion in 1Q2017. The decrease was mainly due to lower cash collected from customers arising from lower revenue during the period;
- The Group recorded higher net cash used in investing activities of IDR 312 billion in 1Q2018 compared to IDR 192 billion in 1Q2017. The increase in net cash used was mainly due to higher advances to plasma plantation and higher maintenance cost of immature plantation;
- The Group recorded lower net cash used in financing activities of IDR 86 billion in 1Q2018 compared to IDR 229 billion in 1Q2017 was mainly due to lower repayment of RCF loans in 1Q2018.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

Not applicable.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

Palm oil and other competitive edible oil production volume, crude oil prices and global demand are key determinant of palm oil prices. The lower estimated soybean oil volume and stronger estimated demand of biodiesel in both Indonesia and Malaysia will balance higher palm oil production vis-à-vis FY2017 and therefore lend support to the palm oil prices.

With increasing demand from the growing domestic and emerging markets as well as slower pace of new plantings globally arising from adoption of sustainability policy which avoids deforestation and exploiting communities, the long term fundamentals of the palm oil industry remain positive.

The Group anticipates improvement in its production volume in 2018 due to continued yield recovery, implementation of best management practices and contribution from newly matured plantations. The Group will continue to strengthen its business strategies, especially in areas of debts and cash management amid rising financing costs in the current economic environment.

**11. Dividend**

**(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on?

Not applicable.

**(b) Corresponding Period of the Immediately Preceding Financial Year**

Any dividend declared for the corresponding period of the immediately preceding financial year?

Not applicable.

**(c) Date payable**

Not applicable.

**(d) Books closure date**

Not applicable.

**12. If no dividend has been declared/recommendeded, a statement to that effect.**

Not applicable.

**13. Disclosure of the aggregate value of the transactions conducted under the shareholders' mandate for interested person transaction Rule 920(1)(a)(ii) of the Listing Manual**

The Group has the following interested person transactions ("IPT") for 1Q2018:

Name of interested person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual during the financial year under review (excluding transactions less than S\$100,000)
	in IDR million	in IDR million
Mr Gunardi Hariyanto Lim	600 <sup>(1)</sup>	-
IOI Corporation Berhad	-	28,036 <sup>(2)</sup>
PT Sawit Nabati Agro <sup>(3)</sup>	-	-
PT Lima Srikandi Jaya	1,500 <sup>(4)</sup>	-
<b>TOTAL</b>	<b>2,100</b>	<b>28,036</b>

Notes:

*\*For illustrative purpose the aggregate value of all interested person transactions, conducted under the Shareholders' Mandate during the financial year under review using the current period closing rate*

- (1) *In respect of the aggregate rent paid by the Group to Mr. Gunardi Hariyanto Lim for office space in Indonesia pursuant to the lease agreement between Mr. Gunardi Hariyanto Lim and PT Bumitama Gunajaya Agro.*
- (2) *In respect of transactions conducted pursuant to the Shareholders' Mandate for Transactions with IOI Corporation and its Associates (as described in the Prospectus).*
- (3) *In respect of transactions conducted pursuant to the Shareholders' Mandate for Transactions with Sawit Nabati Agro (SNA) Group (as described in the Prospectus).*
- (4) *In respect of the rental agreement of barge transactions involving PT Lima Srikandi Jaya which is one of the subsidiaries of Harita Group. Harita Group is owned by Lim family and also one of the Company's controlling shareholders.*



**14. Undertaking Confirmation Statement from all its directors and executive officers under Rule 720(1)**

The Company has procured undertakings from all its directors and executive officer (in the format set out in Appendix 7.7) under Rule 720(1) of the Listing Manual.

**15. Negative Assurance Confirmation Statement**

We, Lim Gunawan Hariyanto (Executive Chairman and CEO) and Tan Boon Hoo (Lead Independent Director) of Bumitama Agri Ltd. (“the Company”), confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render these unaudited interim financial results for the first quarter period ended 31 March 2018 to be false or misleading in any material aspect.

**For and on behalf of the Board of Directors**

**Lim Gunawan Hariyanto**  
Executive Chairman and CEO  
8 May 2018

**Tan Boon Hoo**  
Lead Independent Director